Daily Herald case study

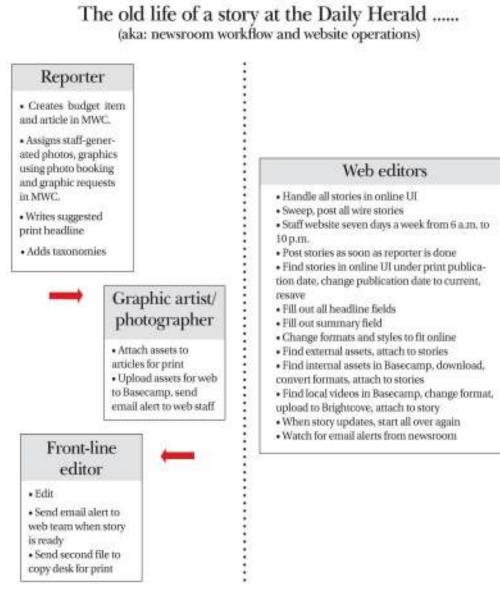
Newsroom-web integration

Teresa Schmedding, Daily Herald Media Group

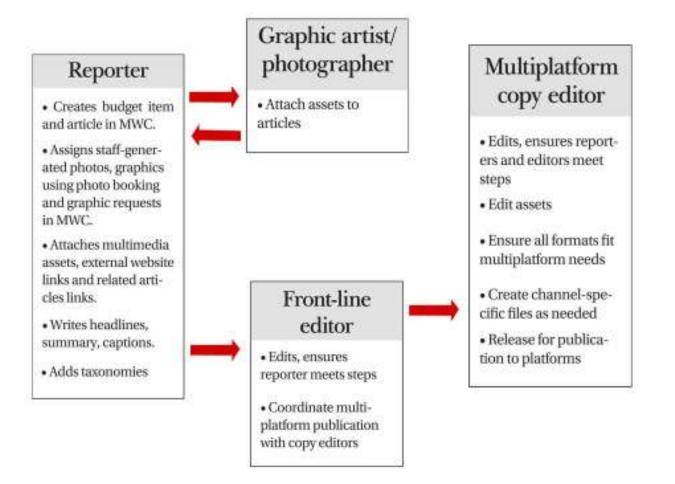




Daily Herald – old way



Daily Herald – new way





Web editor #1

- Flips the home page, posts targeted stories, proofs overall site by 5:00.
- Posts dawn patrol online and FB by 6 a.m.
- Directs dawn patrol reporter for breaking/ missed news
- Attends morning
 news meeting
- Coordinates day's
 coverage with editors
- Oversees website
 operations
- Advance planning for weekend website

Web editor #2

- By 9 a.m.:
- Sweeps all wires
- Updates business home page
- Updates refers/teas-
- ers on home page
- Updates for local, breaking news.
- Sweeps wires until 1 p.m.
- Updates home page until 2 p.m.

Neighbor copy desk

- Coordinate content posting with editors
- · Post all content in community news sections
- · Coordinate UGC with CNCs, editors
- Flip "Top News" home page rotisserie for peak traffic times
- · Flip website on Saturday morning

Features copy desk

- · Coordinate content posting with editors
- Post all Features/Lifestyles/Entertainment content during peak traffic times
- Flip "LifeEnt" home page rotisserie for peak traffic times
- · Provide four home page refers a day

Night copy desk

- · Coordinate content posting with editors
- · Flip home page for day-parting
- Assist Sports desk as needed to post Sports
 stories

Sports staff

- · Post all sports content
- · Coordinate deadline postings with night desk

Editorial Page editor

- · Coordinate content posting with editors
- Post all Opinion content during peak traffic times

Weekend front-line editors

Post local news as needed between 10 a.m. and 3:30 p.m.

Daily Herald: Why

- Reduce posting time
- Eliminate redundancies
- Increase quality, esp. for pay wall
- Improve SEO
- Improve morale, communication
- Increase newsroom engagement
- Increase posts in peak traffic times

Results

- Posting time reduced from 12 min. to few seconds
- Isolated web team folded into newsroom
- Positions shifted to content creation
- Significant drop in quality complaints, direct contact with readers
- SEO hits increased
- Traffic hit highest level since implementation



Results

- Multimedia assets tripled
- Tangible morale improvement
- Payroll savings
- Increased posts in peak traffic times
- Paywall a "success"
- Won E&P innovation award, won AP best website in Illinois

Tips for implementing change

How you can do it without killing yourself, your staff or your bosses – and without getting killed by all

Business plan

- Change can't be for change's sake
 Need a business plan
- Layer goals: Critical, would like, not important
- Timeline and backup timeline
- When are you done?

Manage people

- Adult learners need context
- Culture of show me how
- Why important to them?
- How will this make my job better?
- Solicit their input. And listen to it.
- Sometimes, it's OK to say "just cuz"





Big training

Little handouts
 in digestible bites
 with pictures

- Follow up with tips
- Reward, praise
- Overtrain,
 overteach,
 overcoach

Hyperlinks

.....

More stable. Eating paragraphs fixed. Disappearing fixed. Unable to see them in the workbench: Fixed. Highlight word, rightclick, select Interactive.





What's your PR campaign?

Plan it out

- What are you celebrating?
- What are you excited about?
- What are others excited about?

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rem.	Sebmode

From:	Schmedding, Teresa	Sent: Tue 2/28/2012 9:46 AM
To:	Editorial; Niche	
Cc:		
Subject:	6.7 awesomeness countdown	

What is Dann "Deduced Category" Gire most excited about? Learning about deduced categories, of course, so suburban entertainment stories can get credit for the traffic they give us.

Sometimes we run business, sports or entertainment stories in the main news section but their online category should not be news. To change it, select Edit Properties on the story, hit the web tab, changed the "deduced" category to whatever it should be. Keep the attached handout for reference.

What am I most excited about? That we're sticking a toe in the water for publishing content targeted for different digital platforms with the parent-child option you have to use on breaking news stories or stories in which you want to have different content for the web.

If you're a bit confused on parent-child and how to do it. Travis will be walking about the Arlington Hts. newsroom this week doing some one-on-ones and he'll also have a short Q&A, walk-through at 10 am in 424. I'm also attaching a hand-out on this. It's important you understand this since we will be using parents-kids on election night.

Tune in to tomorrow to see what in 6.7 made a very happy John Radtke get a little misty-eyed :)

Teresa

PS: How many characters should a summary be to fit in the home page rotisserie? If you said 392, you are absolutely correct!



Manage your team

- Don't go it alone
- Find strongest and weakest links, train to both
- Keep your team enthused
- Stack the deck in your favor
- Admit up front that no plan is perfect
- Be prepared for backsliding
- Continuous feedback loop

Final thought

"Society is always taken by surprise at any new example of common sense." Ralph Waldo Emerson (1803 - 1882)

