Smart web heads, summaries

How to increase hits on your stories



Teresa Schmedding

Daily Herald July 2011

SEO

SEO stands for search engine optimization, which means using words to get a higher ranking on Google/Bing search engines so more people click on.

Words in headlines, summaries, captions, breakout boxes all determine search engine results.

It's Journalism 101: Use "key" terms in the summary (vs. generic words like 'elementary music education'), be specific and be clear.

Tips: Don't tear yourself up in knots writing a gibberish summary to appeal only to a search engine. Use your journalism skills and write a straight, clear nut-graph lede.

Click-through

Headlines and summaries will also encourage people looking at home page and search engine results page to click on your story to read it.

Again, it's Journalism 101:

What makes this story interesting? What are the key facts? What about it reinforces our brand?

Don't: Many people may be tempted to tease or taunt readers into clicking on a story by being vague or "clever." Don't. Studies upon studies show readers have a high distrust of stories on websites and will not click on such "teasing" stories – and will have an overall negative impression of a site. They do like headlines and summaries that help them evaluate if they want to read.

Do: Summaries don't have to be boring and dry. Attitude and color is fine if it matches tone of the story and is clear.

Headlines

Stick to seven words or less
Reinforce brand
Be clear
Update with story

Summaries

Stick to 40-50 words
Reinforce brand
Be clear
Update with story

Hed is too short, summary is too vague



Good hed, but short summary undersells story



Good – and quotes draw readers















Metra eyes ticket price hikes, train cutbacks



By Marni Pyke Jul 15, 2011 2:08 PM

Enjoy your current Metra fares and schedules while you can - fewer trains and ticket price hikes appear likely in the near future. Metra administrators outlined some grim scenarios today. "We're facing tough financial times," Executive Director Alex Clifford said:

FULL ARTICLE COMMENTS (13)

Good words, but awkward flow and misses key facts



Drugs, gun and eviction? Can't miss in burbs!













Pot, guns found in Glenview house during eviction



Daily Herald report Jul 15, 2011 2:10 PM

A Glenview man was operating a marijuana grow house from his rental home, where guns and children also were present, the Cook County sheriff's office announced Friday. Officers were executing an eviction order when they discovered the grow house, police said.

FULL ARTICLE COMMENTS (7)

Final thought

Ask yourself, if you were googling this story, what words would you type into search engine?

Ask yourself, what elements of this story would make you want to read it?